

Chapter Centric Report

Program Year 2010-2011



Our Report to our Members

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About Us

The AGA Virginia Peninsula Chapter serves local, state, and federal government accountability professionals in the Hampton Roads, Virginia area (Hampton, Newport News, York County, Poquoson, Chesapeake, Norfolk, Portsmouth, Virginia Beach, Suffolk and Isle of Wight).

Our Mission

We promote the advancement of government accountability by:

- Participating in the future of governmental financial management through research and development.
- Ensuring continuity of quality government accountability professionals.
- Serving our member communities through our time and service.
- Providing quality and affordable educational opportunities.

AGA Core Values

Service- Accountability- Integrity-Leadership

Celebrating our past ... Preparing for our Future.

Our chapter year has been a great adventure and experience, truly something that I am glad to have been a part of. You, the members, have been tremendous and without your support and hard work, we could not have accomplished all that we did this year.

Some of our achievements include:

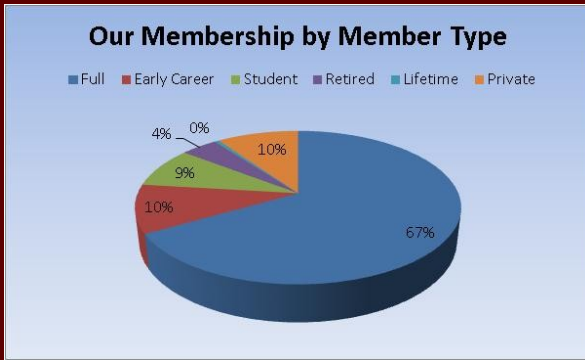
- Celebrating our 50 Year anniversary with both our National President and Executive Director, truly a rare occurrence
- Many successful community service projects
- Numerous members passing the CGFM exam
- Successful Fall PDC with AGA Richmond Chapter
- Successful Spring PDC with ASMC

I also had fantastic support from Immediate Past President Donna Miller and past chapter presidents Cecelia Smith and Mark Morehouse. Their guidance, support, words of encouragement and knowledge were invaluable to me. Our Chapter Directors were remarkable in using their talent and time to make this chapter the best it could be.

Please support our 2011-2012 chapter officers by volunteering and being involved, as they continue to move our chapter to a new pinnacle of greatness.

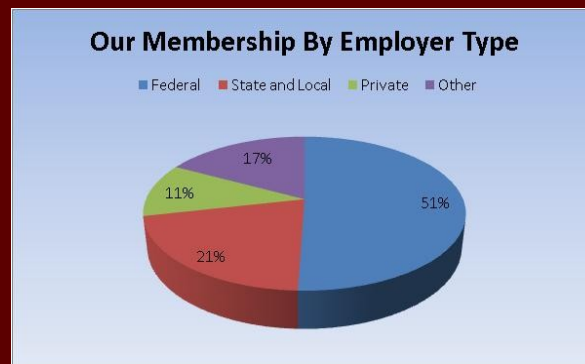
Thanks for all you did,
Bradford W. Smith
President AGA VA Peninsula Chapter

Chapter Demographics and Performance



The Chart to the left shows the current distribution of the our membership by membership type. As shown, the majority of our members are "full" members of AGA.

The Chart to the right shows the current distribution of the our membership by employer type. Slightly more than half of our members are currently federal employees, with the remaining half being distributed across State and Local, Private and Other employers.



Our Goals

To be:

The top local provider and model for access to high quality continuing professional education that develops the professional, leadership and technical skills of government accountability professionals.

A partner with other professional organizations and business that provide innovative approaches in developing our members and accessing our communities.

The leading-edge chapter to ensure the continuity of qualified government accountability professionals by interacting with potential future accountability professionals.

A benchmark organization for service to our local community and non-profit organizations.

A platinum AGA chapter.

Comparative Membership Activity by Program Year			
	2011	2010	Change
Beginning Membership	211	228	(17)
New	28	40	(12)
Suspended	(55)	(72)	17
Transfers In	2	4	(2)
Transfers Out	(4)	(1)	(3)
Reinstated	12	12	-
Ending Membership	194	211	(17)

The AGA Virginia Peninsula did experience a slight downturn in membership levels in 2011 as compared to 2010. While new members acquired did decrease, there were corresponding decreases in the number of suspended members. Given tough current economic conditions, maintaining membership levels is an ongoing strategic goal as well as increasing the value members place on their AGA membership. RECRUIT, RECRUIT, RECRUIT!

* Membership Data provided by AGA National Member Services personnel.

Our Recognition!

- Chapter Platinum Status
- Group B Chapter Education Award
- Membership Recruitment, 2nd Place
- Newsletter Award, Honorable Mention
- ODU Student Chapter won the competition at the National PDC for the best Citizen Centric Report Award



Contributions ... Our Chapter Gives Back!

Donation to Foodbank of Southeastern VA \$ 100.00

Donation to Foodbank of the VA Peninsula \$ 100.00

Donation to the Make a Wish Foundation \$ 900.00, amount matched by AGA National

Donation to the March of Dimes \$926.00, amount matched by AGA National

Chapter Financial Information

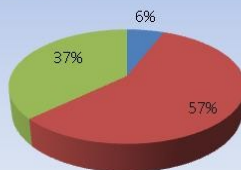
AGA Virginia Peninsula Chapter Profit & Loss

June 2010 through May 2011

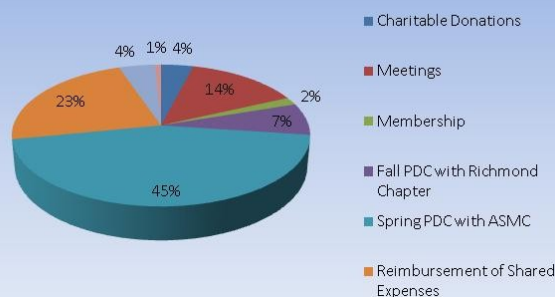
Income		Expense	
Collections from Charity	\$ 58.60	Awards	\$ 608.85
Collections from Meetings	2,866.55	Charity	2,683.66
Collections - Other	926.00	Credit Card Fees	1,694.35
Total Collections	3,851.15	Gifts	385.95
Interest Earned	9.98	Meetings	
Membership Scholarship	249.00	50th Anniversary Event	2,893.69
PDC		Meetings - Other	6,576.84
Fall PDC		Total Meetings	9,470.53
Sponsor Fees Fall PDC	15,900.00	Membership	
Fall PDC - Other	11,265.00	Accounting Fair	250.00
Total Fall PDC	27,165.00	Membership - Other	905.00
Spring PDC		Total Membership	1,155.00
Sponsor Fees Spring PDC	9,200.00	Office Supplies	72.79
Spring PDC - Other	27,518.00	Fall PDC	4,859.26
Total Spring PDC	36,718.00	Spring PDC	29,958.57
Total PDC	63,883.00	Postal	134.52
Total Income	\$ 67,993.13	Reimbursement	15,316.28
		Scholarship	500.00
		Website	116.55
		Total Expense	66,956.31
		Net Income	\$ 1,036.82

Revenue, Program Year 2010-2011

■ Meeting, Donations, Other ■ PDC Revenue (Fall and Spring)
■ PDC Sponsorship Revenue



Expenses, Program Year 2010-2011



Proposed Budget 2011-2012

INCOME - NET OF CONFERENCE EXPENSES	
FALL 2011 PDC	\$ 6,000
SPRING 2012 PDC	6,000
CORPORATE SPONSORSHIP	1,400
TOTAL INCOME	13,400

EXPENSES - NET OF CONFERENCE COLLECTIONS	
CHARITY	1,850
NATIONAL PDC REGISTRATION	900
AGA AUDIO CONFERENCE, FRAUD	249
ODU JOB FAIR	250
AWARDS/GIFTS	1,200
MEETINGS	6,000
MEMBERSHIP INCENTIVE	900
ADMINISTRATIVE	1,028
SCHOLARSHIPS	1,000
TOTAL EXPENSES	13,377
NET INCOME/LOSS	\$ 23



Our Future

The Challenges are many ... but YOU can make a difference!

For the 2011-2012 AGA year, we have assembled a dedicated team of professionals who are committed to ensuring that our chapter remains one of the Premier chapters in AGA and a critical factor in the success and professional development of our members.

Our biggest challenge is sustaining our membership numbers in a tough economic environment and amid tight federal, state and local government budgets, and our members being able to get time off from or at work to participate in chapter activities. Our strategy to maintaining and achieving growth during the 2011/2012 year will be centered on the following themes:

Creating Value

Facilitating Growth

Fostering A Winning Atmosphere

Creating value. We will ensure that our members see AGA as an essential element of their continued professional development and enable as many of those who want to participate in our events to do so. Our monthly luncheons will now be a free event that provides the opportunity for a quick hour of CPE, to network with other AGA members and sponsors and get recharged before heading back to work. We will make up the lost revenues by revamping our sponsorship program. We will allow sponsors to participate at our monthly meetings as well as at our PDCs. Our members can expect to see recruiters, vendors, major employers - both government and Private sector - at our monthly meetings.

Facilitating Growth. The future of our chapter lies in our ability to continue adding to our membership roster. We will increase our efforts to reach out the major employers in the local area including government and non-government organizations and colleges and universities, to conduct lunch and learn sessions and garner support for allowing our members to participate in chapter activities.

Fostering a Winning Atmosphere. Our monthly meetings will not only be an opportunity to gain free CPEs and network, but will also be a source of inspiration. We will play inspiring music and having a running slide show that showcases our proud traditions, and accomplishments. We will begin on-time and end by 12:45 to enable members to get back to work in a reasonable amount of time. Finally we are going to make it easy for members to serve in leadership capacities by employing the latest tools and technology such as online registration for our conferences.

Our Board of Directors has put together an ambitious plan for the year, but we can't do it by ourselves. We need the support of our membership to make it happen. We will make every effort to improve the attendance at our monthly meetings, encourage members to volunteer to serve as co-chairs, participate in the community service and recruiting activities and commit to bringing at least one guest to a meeting this year.

-Curtis Joachim, President

Chapter Officers

President

Curtis Joachim

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President Elect

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Brad Smith

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US Joint Forces Command

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AGA Virginia Peninsula Chapter

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